

# The CCAR Pulse

Where Our Members Live and Work



## Little Elm

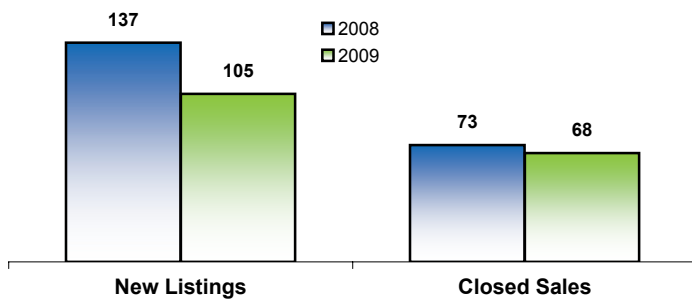
### December

### Entire Year

Denton County, TX	2008	2009	Change	2008	2009	Change
<b>New Listings</b>	137	105	- 23.4%	1,755	1,513	- 13.8%
<b>Closed Sales* (reported)</b>	73	68	- 6.8%	955	898	- 6.0%
<b>Closed Sales* (projected)</b>	73	76	+ 4.1%	955	906	- 5.1%
<b>Average Sales Price**</b>	\$153,266	<b>\$146,609</b>	- 4.3%	\$163,697	<b>\$163,068</b>	- 0.4%
<b>Median Sales Price**</b>	\$131,500	<b>\$135,750</b>	+ 3.2%	\$144,001	<b>\$144,900</b>	+ 0.6%
<b>Percent of Original List Price Received at Sale**</b>	94.0%	<b>95.8%</b>	+ 1.9%	93.9%	<b>95.0%</b>	+ 1.2%
<b>Average Days on Market Until Sale</b>	101	82	- 18.7%	103	86	- 16.1%
<b>Single-Family Detached Inventory</b>	420	361	- 14.0%	--	--	--
<b>Townhouse-Condo Inventory</b>	9	3	- 66.7%	--	--	--

\*Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our **projected** unit activity assumes that only 89% of all sales are reported in in time for this report. **Year-to-Date figures are now updated each month in the interest of accuracy.** \*\*Does not include seller's concessions.

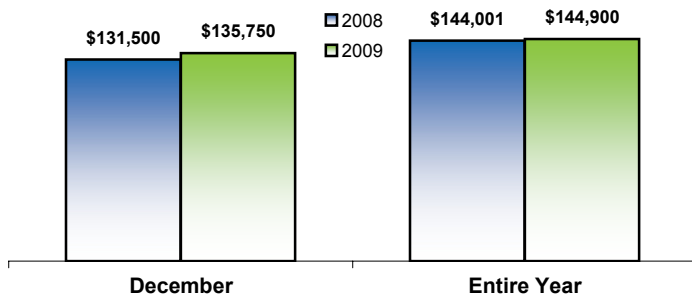
#### Activity—Most Recent Month



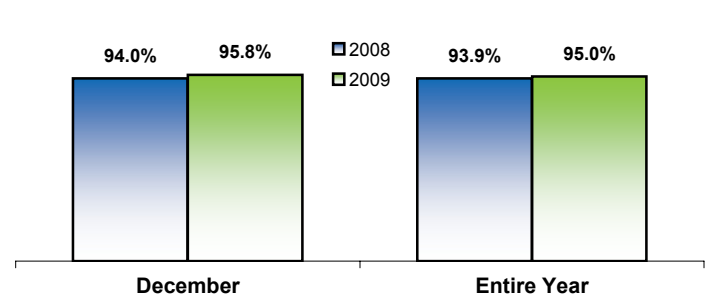
#### Activity—Entire Year



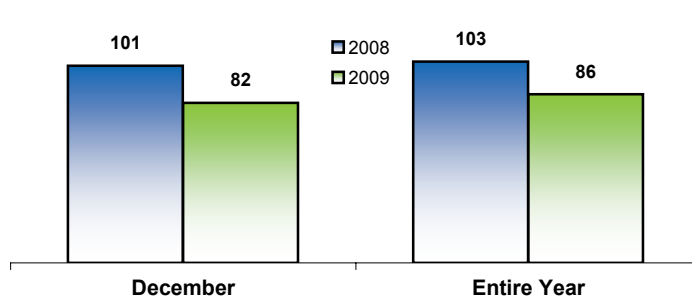
#### Median Sales Price



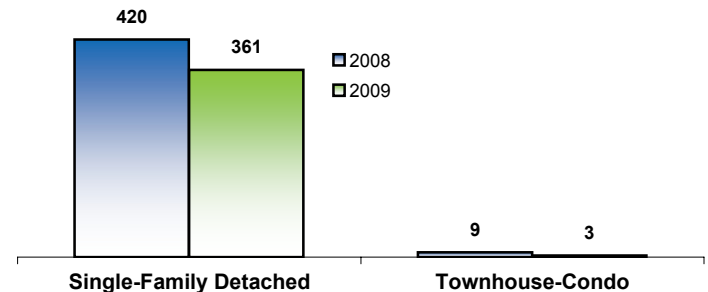
#### Ratio of Sales Price to Original List Price



#### Average Days on Market Until Sale



#### Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.