

# The CCAR Pulse

Where Our Members Live and Work



## Aubrey/Pilot Point

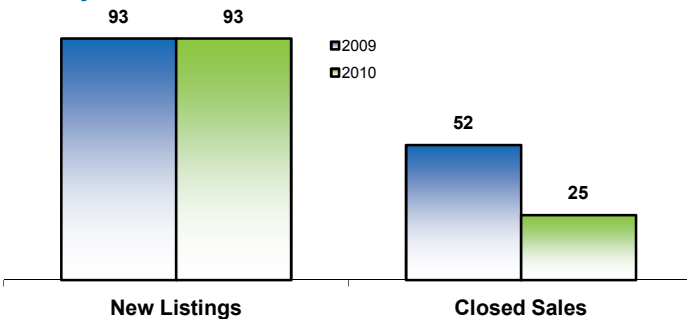
July

Entire Year

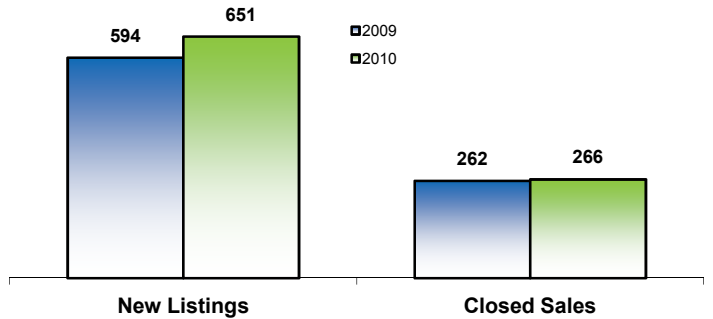
Denton County, TX	2009	2010	Change	2009	2010	Change
New Listings	93	93	- 0.0%	594	651	+ 9.6%
Closed Sales* (reported)	52	25	- 51.9%	262	266	+ 1.5%
Closed Sales* (projected)	52	28	- 46.2%	262	269	+ 2.7%
Listings Under Contract	45	34	- 24.4%	299	280	- 6.4%
Average Sales Price**	\$171,810	\$192,839	+ 12.2%	\$157,103	\$160,313	+ 2.0%
Median Sales Price**	\$143,750	\$143,900	+ 0.1%	\$134,250	\$132,478	- 1.3%
Percent of Original List Price Received at Sale**	94.4%	91.2%	- 3.4%	94.3%	94.1%	- 0.2%
Average Days on Market Until Sale	113	132	+ 17.1%	104	102	- 1.5%
Single-Family Detached Inventory	337	363	+ 7.7%	--	--	--
Townhouse-Condo Inventory	12	3	- 75.0%	--	--	--

\*Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our **projected** unit activity assumes that only 89% of all sales are reported in time for this report. **Year-to-Date figures are now updated each month in the interest of accuracy.** \*\*Does not include seller's concessions.

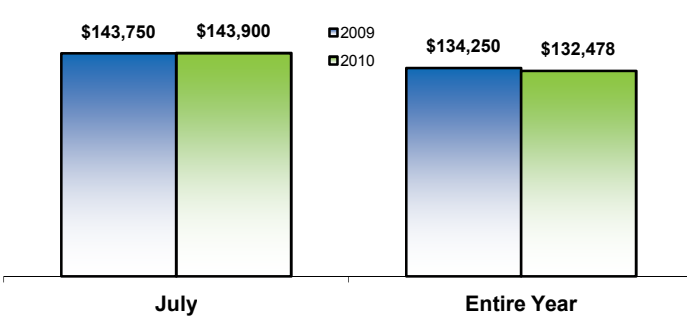
Activity—Most Recent Month



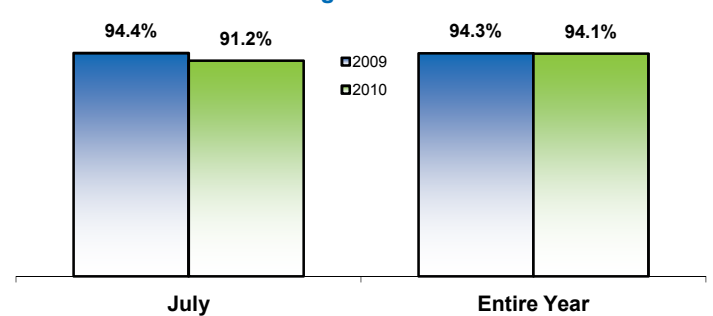
Activity—Entire Year



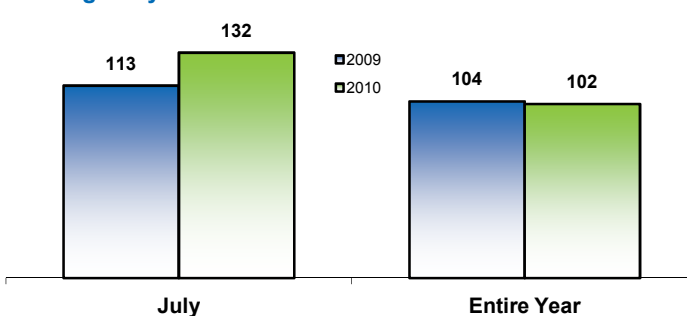
Median Sales Price



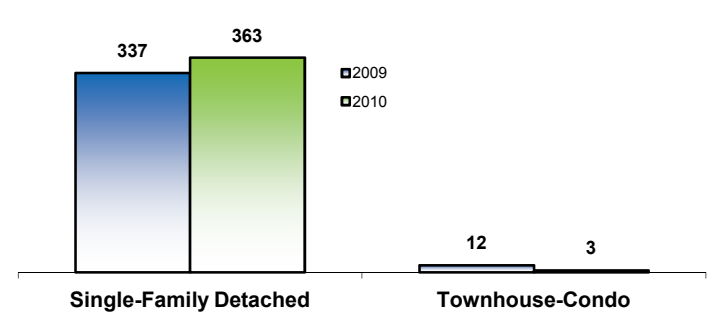
Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.