

# The CCAR Pulse

Where Our Members Live and Work



## Collin County

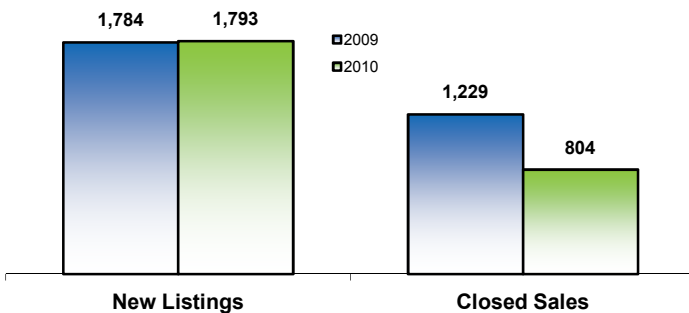
July

Entire Year

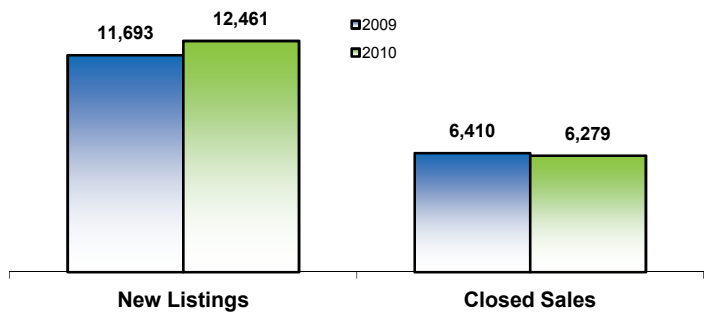
Collin County, TX	2009	2010	Change	2009	2010	Change
New Listings	1,784	1,793	+ 0.5%	11,693	12,461	+ 6.6%
Closed Sales* (reported)	1,229	804	- 34.6%	6,410	6,279	- 2.0%
Closed Sales* (projected)	1,229	903	- 26.5%	6,410	6,378	- 0.5%
Listings Under Contract	1,146	796	- 30.5%	7,015	6,778	- 3.4%
Average Sales Price**	\$237,696	\$247,424	+ 4.1%	\$236,172	\$236,871	+ 0.3%
Median Sales Price**	\$200,000	\$215,500	+ 7.7%	\$197,000	\$195,000	- 1.0%
Percent of Original List Price Received at Sale**	94.3%	94.1%	- 0.2%	93.6%	94.6%	+ 1.0%
Average Days on Market Until Sale	88	81	- 8.1%	99	83	- 15.9%
Single-Family Detached Inventory	4,968	5,349	+ 7.7%	--	--	--
Townhouse-Condo Inventory	304	309	+ 1.6%	--	--	--

\*Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our projected unit activity assumes that only 89% of all sales are reported in time for this report. Year-to-Date figures are now updated each month in the interest of accuracy. \*\*Does not include seller's concessions.

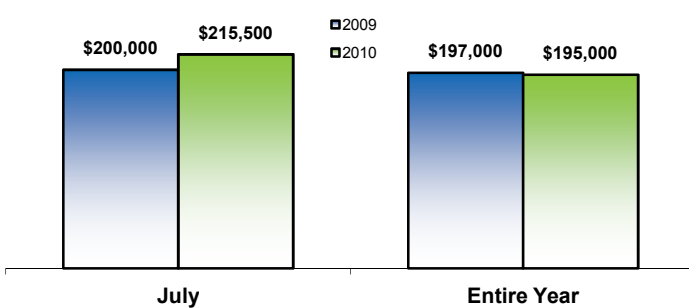
### Activity—Most Recent Month



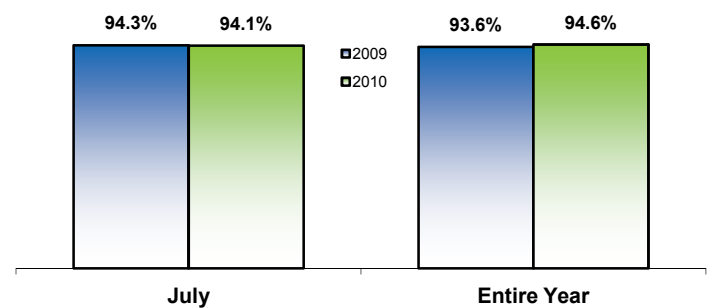
### Activity—Entire Year



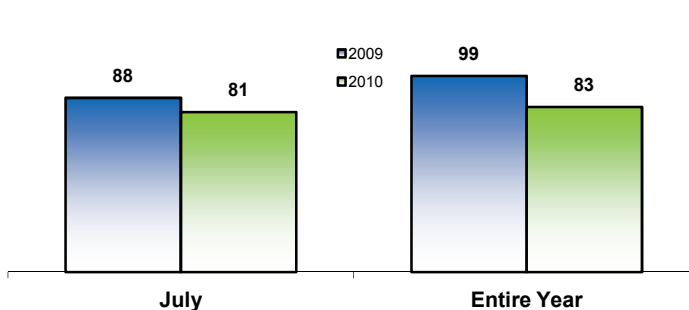
### Median Sales Price



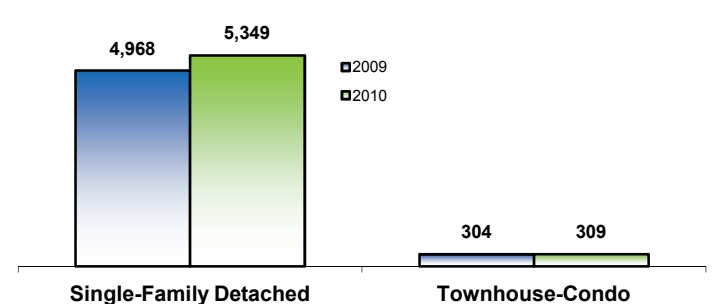
### Ratio of Sales Price to Original List Price



### Average Days on Market Until Sale



### Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.